

2017 most successful year in the Wack Group history

Cleaners and -technology as well as automated material flow solutions more in demand than ever



2017 most successful year

Products, technologies and solutions more in demand than ever

ZESTRON, world leader in precision cleaning for electronic manufacturing, is continuously growing.

In the year 2017 the Wack Group Wack Group once again recorded a significant increase in sales. The business division Dr. O.K. Wack Chemie achieved 15 percent growth - five percent more than expected. ZESTRON even exceeded expectations by six percent over the forecast. With a total increase of 14 percent, 2017 is considered the most successful year since the company was founded. The IdentPro division even triumphed in tripling sales. The acquisition of several strategically important major customers from various industries will ensure further growth in 2018 as well.

The Dr. Wack cleaning and care series S100, A1, F100, CW1:100, P21S and BAR'S achieved a considerable increase in sales. Despite the rapidly increasing number of competitors, the increase is almost 15 percent. It was gratifying that the growth took place in all product groups. ZESTRON, the world leader in precision cleaning for electronic manufacturing, is also steadily growing. In 2017, sales in Europe increased by 14 percent, in Asia by around 25 percent and in America by 10 percent. With the significant growth in sales, there is also a considerable increase in market shares. For future growth areas such as e-mobility, the Group is optimally positioned and prepared.

In 2017, production capacity in Southeast Asia was expanded once again. Malaysia has the largest customer base in South Asia, ahead of the Philippines and Thailand.

In Japan, the market breakthrough was achieved last year. Thanks to the acquisition of several new major customers, ZESTRON is currently expanding its headquarters there and will shortly be moving into a new, larger company building. In Taiwan, preparations for a new Technical Center have been completed. The inauguration will take place in May 2018.

In addition to expansion and sales, environmental protection is also of great importance to the Wack Group. The ISO 9001-certified company guarantees consistently high quality and environmentally friendly work processes from product development to disposal. In the production only biodegradable raw materials are processed. The manufacturing process is wastewater-free, air and soil are deliberately protected against emissions.

With 250 employees, the company generates worldwide sales of around 50 million euros.

More information about the Wack Group is available at: www.wack-group.com.

Company Information

The company, founded in 1975 by Dr. Oskar K. Wack and led by his son, Dr. Harald Wack since 2012. It is divided into three divisions. ZESTRON is well known as a manufacturer of cleaning agents and as a world leader in electronic precision cleaning with own branches in the USA, Japan, China, Malaysia, South Korea and Taiwan. The "Consumer" division is one of the leading providers in the segments automobile, motorcycle and bicycle care with the brands A1, P21-S, CW 1: 100, S100 and F100. IdentPro specializes in the optimization of production processes and intralogistics processes using Auto ID technology like RFID, Barcode, NFC and forklift-based 3D-tracking (RTLS). Worldwide, the Group has currently more than 250 employees, around 140 people at its headquarters in Ingolstadt. In addition to ambitious expansion plans abroad, the German headquarters is continuously expanded and strengthened. A mainstay of the company has always been not to focus solely on profitability and productivity, but also to humanity. With the establishment of the Anni-Hofmann Foundation ([www.http://glioblastoma-research.org](http://www.glioblastoma-research.org)) in 2012, we support the medical research on glioblastomas.